

**CITY OF CAPE CORAL  
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 12/26/2024

Vendor Name: Hudson Pump & Equipment (Marcus Papp)

Address: 3524 Craftsman Blvd. Lakeland, FL 33803

Phone: 863-665-7867 E-Mail: \_\_\_\_\_

Price: \$21,788.00

Description of item to be procured:  
SEEPEX progressive cavity pumps utilized at the Southwest Water Reclamation Facility.

**1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:**

Hudson Pump & Equipment is the sole source supplier for SEEPEX, Inc. and the supplier of OEM replacement and repair parts.

**2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:**

The Water Reclamation Division utilizes SEEPEX progressive cavity pumps for feeding chemicals at the Southwest Water Reclamation Facility. Our Southwest Facility currently utilizes 5 SEEPEX pumps. Other products are available on the market that would work in place of the SEEPEX pumps and will be looked at when the time comes to rehab or improve the chemical feed equipment at either facility. For the time being due to the chemical feed system's current design, dimensions, and layout, it is more cost effective to continue to utilize the SEEPEX progressive cavity pumps.

**3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:**

We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Acting Department Director's Signature: Byron N Taylor Date: 12/26/2024  
for Jeff Pearson

Approval: Procurement Manager: Wanda Rapp (not to exceed \$50,000) Date: 1/15/25

Approval: City Manager: \_\_\_\_\_ (not to exceed \$100,000.00) Date: \_\_\_\_\_

Council authorization required if exceeding \$100,000.00

Revised 1/6/20 - Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Resolution 314-24 line 105

## Sole Source Letter

Date: August 19th, 2024

Subject: Sole Source Representation for SEEPEX for Calendar Year 2024/2025

To Whom it May Concern

SEEPEX Inc., is the sole manufacture of its products. Tencarva/Hudson Pump is the sole or exclusive representative for SEEPEX, Inc within the state of Florida for the purchase of Environmental, Plant Level Aftermarket Parts, Pumps, and Chemical Skids. This excludes the counties west of the Apalachicola River, Engineered Systems, and Contractor Bids.

No other representative can sell products, repair/replacement parts, and technical support in the Environmental Aftermarket for SEEPEX, Inc. in Florida

Your contact:

**Municipal Sales**  
**Hudson Pump & Equipment**  
**A Division of Tencarva Machinery Company**  
**3524 Craftsman Blvd.**  
**Lakeland, FL 33803**  
**Phone: (863) 665-7867**

If you have questions regarding this issue, please contact me at your convenience.

Sincerely,

Best Regards,

*William E. Martiniere, Jr.*

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